



KOINNO Consultancy

Free consultations for innovative public procurement

▪ Free of charge

▪ Objective and impartial

▪ Dedicated recommendations
for action in your public procurement



For a successful transition to innovative public procurement

What is KOINNO?

The Competence Centre for Innovative Procurement (KOINNO) is managed by the non-profit Association for Supply Chain Management, Procurement and Logistics (BME) on behalf of the Federal Ministry for Economic Affairs and Energy (BMWi).

Who does KOINNO advise?

- ▶ Public institutions at all levels (federal and state authorities, cities, municipalities, police, fire brigade, public utilities, universities, hospitals, ...)

How does KOINNO advise?

The objective of Koinno Consultancy is to increase the innovative strength of public procurement.

This is done on two levels:

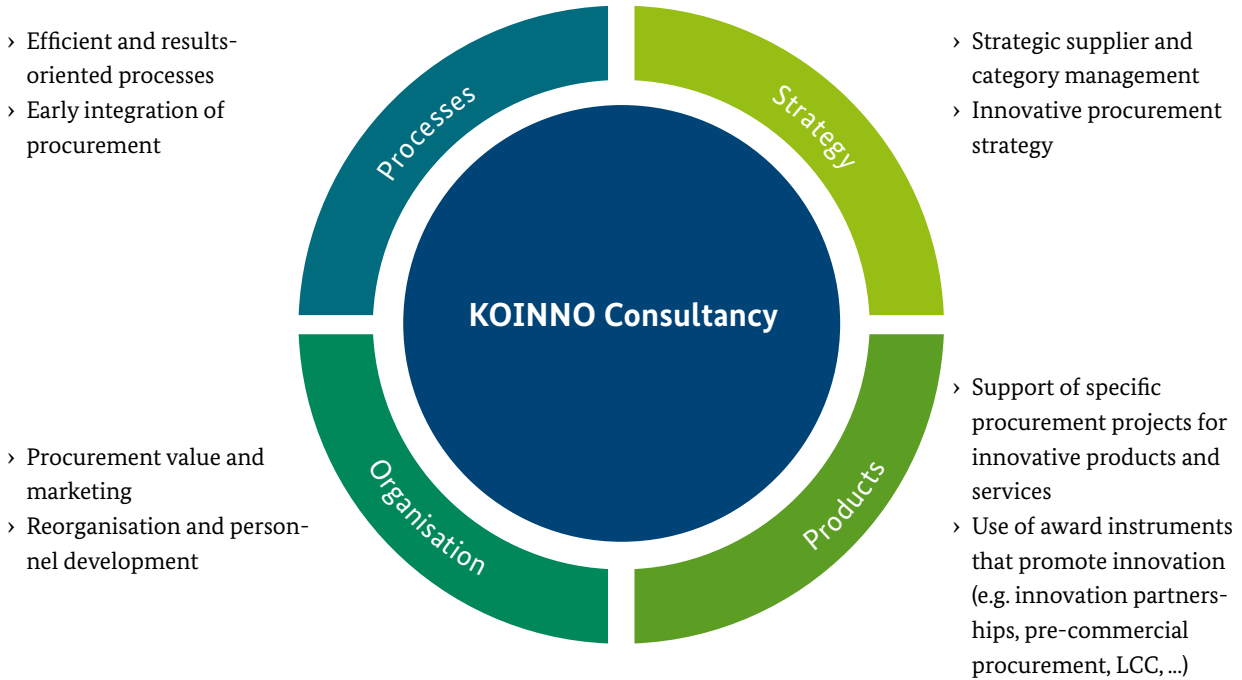
- ▶ Consultancy services on innovative management (processes, strategy, organisation)

- ▶ Consultancy services on innovative products

KOINNO Consultancy

- › Free of charge and focused on solutions
- › Wide range of services
- › Together with you and your employees
- › Inhouse
- › With an approach tailored to your requirements
- › Striving to make your procurement more innovative through specific recommendations for action
- › Guaranteed objective and impartial approach as a non-profit association
- › Using the know-how from our procurement network and expert councils

Our offer



References for KOINNO consultancy projects

- I. Saxony development institution (term: 7 months):**
Preparation of future procurement process centralisation
- II. NRW water board (term: 9 months):**
Assessment of current procurement processes in the decentralised structure; development and implementation of a procurement handbook
- III. Energy supplier in Hesse (term: 12 months):**
Introduction of category management and development of category strategies

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